

## Our values

As a family business we are driven by our values and a desire to be the best in our industry. Not the biggest, but the best. Our companies are vital parts of the communities we serve, both urban and rural. Saltchuk's commitment to providing safe and reliable services for generations to come is the reason we support our companies to be leaders in environmental responsibility and innovation.

We're  
driven by  
our **values.**

### Safety

Nothing is more important than having each and every one of us go home to our families without having been injured at work. We have a goal of zero incidents across all lines of business and aggressively work toward that goal.

### Reliability

We take care of our customers, delivering reliable and dependable service. To make this happen, we recruit and employ people who share our values, we continually reinvest in our assets and we work hard to improve our business every day. We conduct business with honesty and integrity.

### Commitment

We are committed to our employees, caring for the environment, and being good corporate citizens in the communities we serve. We seek creative opportunities for employee growth and advancement, invest in innovative environmental solutions, and aim to be economic and social assets in every place we operate. Our success depends on the dedication and ingenuity of every Saltchuk employee.



[alaskapetroleum.org](http://alaskapetroleum.org)



[carlisle.biz](http://carlisle.biz)



[cookinlettug.com](http://cookinlettug.com)



[deltawestern.com](http://deltawestern.com)



[foss.com](http://foss.com)



[inletenergy.com](http://inletenergy.com)



[nac.aero](http://nac.aero)



NORTHERN AIR  
MAINTENANCE  
SERVICES



[naniqglobal.com](http://naniqglobal.com)



[totemaritime.com](http://totemaritime.com)



Safety  
Reliability  
Commitment

*Interested in learning more about our companies?*

Dave Karp, Saltchuk SVP, Managing Director, Alaska, [dave@saltchuk.com](mailto:dave@saltchuk.com)



## At home in Alaska

Serving Alaska and beyond

### Quick Facts

- Saltchuk is family owned
- Founded in 1982 with the acquisition of TOTE Maritime
- More than 1,000 employees in Alaska
- Complete air, sea and land transportation network serving Alaska
- Historically reinvest 90% of earnings back into operations

From Ketchikan to Utqiagvik and dozens of communities across the Last Frontier, Saltchuk is at home in Alaska. Our companies connect the roads, waterways and runways of Alaska – providing fuel, cargo and other essential services that keep Alaskans moving.

Saltchuk collectively is one of the state's largest private employers with more than 1,000 employees and their families calling Alaska home.

When you partner with a Saltchuk company, you instantly gain a team of experts with the knowledge, equipment and can-do spirit to get the job done – safely and reliably. You also get a national transportation network with the resources to deliver seamless services beyond Alaska.

[www.saltchuk.com](http://www.saltchuk.com)



**SALTCHUK**  
FAMILY OF COMPANIES





FAMILY OF COMPANIES



**SALTCHUK**  
**LINES OF BUSINESS**

AIR CARGO

MARINE SERVICES

ENERGY DISTRIBUTION

DOMESTIC SHIPPING

LOGISTICS

INTERNATIONAL SHIPPING

**Alaska Petroleum Distributing (APD)** provides bulk diesel, gasoline, and home heating oil to residential, commercial, and retail customers in Fairbanks, North Pole, and surrounding areas.

**Carlile Transportation** offers transportation solutions that both support the business supply chain and consumers. Carlile moves all sizes of cargo, everything from less than truckload to full truckload freight to and from Alaska and the Lower 48.

**Cook Inlet Tug & Barge** has served the state of Alaska since 1924, offering premium marine services throughout South Central Alaska, Cook Inlet, and the Port of Anchorage.

**Delta Western Petroleum** operates through marine and shore-based terminals to provide fuels and lubricants throughout Alaska. Delta Western also delivers to remote Alaskan bush and coastal communities via shallow-draft barge services.

**Foss Maritime** has been solving complex logistics and transportation challenges in the Arctic's extreme environments for more than a century.


**Inlet Energy** was founded in 1986 and is Alaska's leading marketer of lubricants and related products. Inlet is also a major fuel distributor for the road system from the Kenai Peninsula to Fairbanks.

**Naniq Global Logistics** is a third-party logistics service dedicated to providing the very best innovative solutions for Multinational Logistics Corporations (MLCs).

**Northern Air Cargo (NAC)** offers scheduled service for cargo transportation needs that do not require a full aircraft load to over 40 rural Alaska destinations.

**Northern Air Maintenance Services (NAMS)** is an FAA Part 145 Repair Station that provides aircraft maintenance, ground operations, inventory control, and other related support services for an oil company that flies to Kuparuk and Alpine.

**TOTE Maritime Alaska** provides twice weekly cargo service between Tacoma and Anchorage. TOTE is converting its two Orca vessels to run on liquefied natural gas - eliminating emissions and furthering our commitment to Alaska's pristine environment.



Giving back  
is at the **heart** of  
what it means to be  
a Saltchuk company

## Giving back to our Alaskan communities

Saltchuk's Alaska companies and employees proudly support their hometown communities by giving time, money and services to organizations and causes that matter to them.

Our companies work together as the Alaska Regional Giving Committee in support of Alaska's next generation, providing grants for programs focused on Youth Development and Post Secondary Education.

**\$2.8M**  
in 2021

In 2021, Saltchuk companies provided more than \$2.8 million in grants, in-kind transportation, and employee matching funds to Alaskan non-profit organizations.



## Small company feel, large company appeal

Saltchuk companies' local, independent leadership provides employees and the communities we serve with a small company feel, and large company appeal.

Our companies are lifelines to the state, and we take our commitment to their long-term success to heart. We historically reinvest 90% of profits back into operations, ensuring updated equipment and infrastructure to maintain reliability and safety of operations.

We are very proud of our companies' economic impact in Alaska. Our Alaskan operating companies employ more than 1,000 skilled workers in the State.

Employees have access to training, benefits, and retirement plans typically only available at large organizations - something that helps us attract and retain exceptional local talent.

[www.saltchukjobboard.com](http://www.saltchukjobboard.com)



SCAN ME

*We make it easy for job seekers and employees to find opportunities to grow within our family of companies by maintaining a consolidated job board.*

## Environmental commitment

Saltchuk is committed to operating in a way that minimizes negative impacts on the environment. Saltchuk is proud to make investments in clean technology and alternative fuels that have set new standards in reducing carbon emissions and improving air quality in the transportation industry.

## Code of ethics

We want Saltchuk companies to be the kind of place where we would all be proud for our children to work. We expect employees at all of our companies to always be honest and ethical in the performance of their company's business and to meet the highest standards of business behavior. A shared Code of Ethical Business Conduct helps guide our organization.