# We're Driven by Our Values

As a family business we are driven by our values and a desire to be the best in our industry. Not the biggest, but the best. The goods and services we provide are critical to our communities, both urban and rural. Our commitment to provide safe and reliable services for generations to come is the compelling reason that we reinvest in our companies and let our values drive our acquisition strategy.



## We Are Safe

Nothing is more important than having every one of us go home to our families without having been injured at work. We have a goal of zero incidents across all lines of business and work aggressively to achieve it.

#### We Are Reliable

We take care of our customers, delivering reliable and dependable service. To do this, we continually reinvest in our assets, work hard to improve our business every day and employ people who share our values. We conduct our business with honesty and integrity.

### We Are Committed

Our collective success depends on the dedication and engagement of each of us. We are committed to our people and work to create opportunities for growth and advancement. Our commitment to environmental protection is unparalleled in the industry. We build and operate some of the most advanced green shipping technology in the world. We are committed to our communities and strive to be an economic and social asset in every community we touch.



www.saltchuk.com



foss.com





intd.com





alohaaircargo.com

nac.aero



toteinc.com

nspetroleum.com





# Saltchuk: A Family of Transportation Companies

At Saltchuk, we oversee some of the country's most respected transportation and distribution companies. Together, we provide essential services to our communities.



Marine Resources



Shipping & Logistics



Trucking

Air Cargo



Petroleum Distribution

#### **Quick Facts**

- Women owned and privately held
- Founded in 1982 with the acquisition of Totem Ocean Trailer Express
- More than 6,000 employees
- \$2.5 billion in annual sales
- Investment Grade credit rating

## **Regions of Operation**

Saltchuk companies are located throughout North America and the Caribbean. We serve the continental U.S., Alaska, Hawaii and Puerto Rico, and conduct international operations on behalf of U.S. customers.

## **Environmental Leadership**

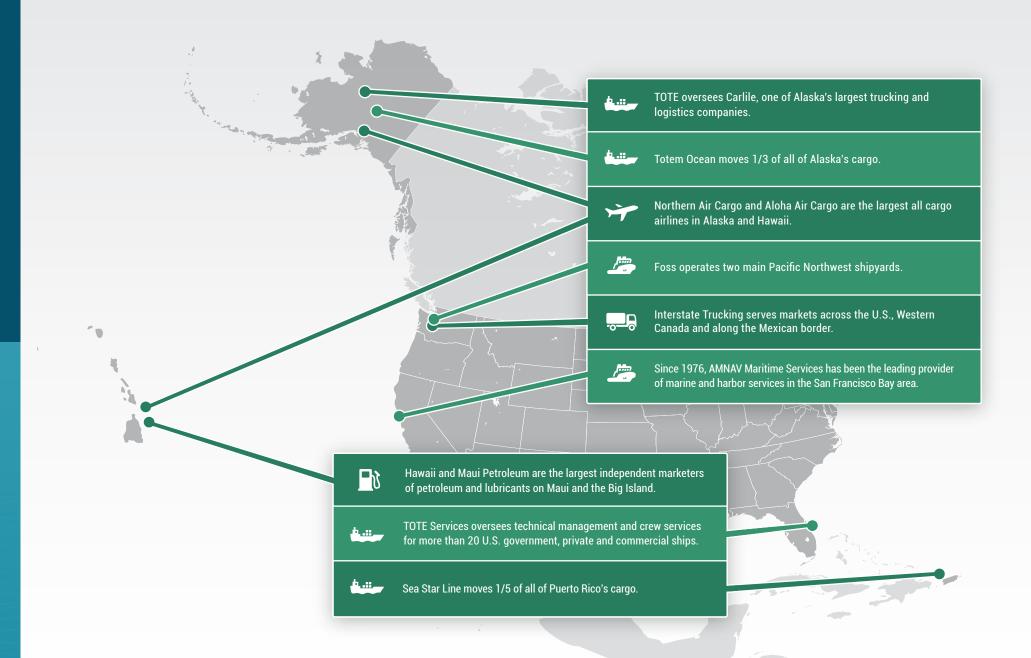
Our commitment to environmental protection is unparalleled in the industry. We build and operate the some of the most advanced green shipping technology in the world, from hybrid engine tugboats to LNG powered containerships that reduce air pollution far beyond government requirements.

#### **Code of Ethics**

We expect everyone at all of our companies to meet the highest standards of honest, ethical behavior. A shared Code of Ethical Business Conduct helps guide our organization.

# **Charitable Giving**

We are committed to supporting the communities in which we do business. Over the last decade, Saltchuk companies have given an average of \$2.5 million in charitable support each year.



### MARINE RESOURCES



AMNAV Maritime Services
Cook Inlet Tug & Barge
Foss Maritime
Hawaiian Tug & Barge
Young Brothers

# SHIPPING & LOGISTICS



# TOTE Logistics

- Carlile Transportation
- Spectrum Transportation

#### **TOTE Maritime**

- Totem Ocean Trailer Express
- Sea Star Line

TOTE Services

**TOTE Shipholdings** 

#### TRUCKING



#### NORTHERN AVIATION SERVICES

Aloha Air Cargo

**AIR CARGO** 

Aloha Tech Ops
Northern Air Cargo
Northern Air
Maintenance Services

# PETROLEUM DISTRIBUTION



Delta Western Inlet Petroleum Hawaii Petroleum Maui Petroleum Minit Stop